



[SERVICES & PRODUCTS](#)

[PROJECTS](#)

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Total Access

News and Insights from the Door Openings Industry

Your Bottom Line Is Our Top Priority

May 17, 2023 | 0

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Our clients love us because we offer a comprehensive, collaborative approach that suits their site needs first and foremost.

Working with American Direct National Accounts from start to finish is a smart business decision. Not only will you have exceptional customer service at every step of the way, but our one-stop-shop model can offer significant savings on your project.

Our National Accounts will help you streamline the process (and your out of pocket).

- No general contractor markups
- Avoiding costly miscommunication and change orders
- Stable pricing designed to withstand market fluctuations
- Build schedules and product lead times to ensure products are available when you need them
- Decisions made with you instead of by general contractors on your behalf

Take a minute to think about what these expenses have cost you in the past. What if you could bring your project to completion without those hassles? We fully believe American Direct demonstrates the best options for any budget, but clients remain our best salespeople:

"We brought American Direct on early in the process. We needed a qualified door group who could handle a set of documents that were not complete and needed design alterations. American Direct was integral in reviewing the door schedule and making necessary changes. We had someone in the room who understood our needs and that made a big difference." [The Standard at Berkeley](#)

"There is a definite convenience to having one point of contact for everything. Sometimes if you have one vendor for doors and another for access control, things can get complicated, but working with American Direct and AccessNsite together provided us with the total security we needed and the expertise to guide us along the way." [777 Tower at Novus](#)

"AccessNsite was a big help, especially when we were in a pinch and needed an option to resolve a difficult situation." [Ventana by Buckner®](#)

Purchasing directly through American Direct (instead of going through multiple general contractors) gets all the supplies and timelines working in the same direction to finish the job. It's just another way we maximize value for our clients.

What is Your Retrofit Potential?

Visualizing the Future of Campus Security

⏪ Previous

Next ⏩

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